

Q2

MERCER ISLAND

market review



PUBLISHED JULY 2019

a quarterly report on single family
residential real estate activity

WINDERMERE REAL ESTATE / MERCER ISLAND


Windermere
REAL ESTATE

NEIGHBORHOOD SNAPSHOT

community	# sold	avg. \$ per sq ft	avg. days to sell	median sale price	five-year price trend
Northend	22 ↑ 4.8%	\$665 ↑ 4.7%	96 ↑ 71.6%	\$1,810,000 ↑ 28.8%	↑ 42.4%
First Hill	10 ↑ 150.0%	\$622 ↓ -6.0%	53 ↑ 652.9%	\$2,649,000 ↑ 116.6%	↑ 64.9%
East Seattle	1 ↔ 0.0%	\$542 ↓ -3.3%	151 ↑ 2416.7%	\$975,000 ↓ -68.2%	↑ 76.8%
Westside	8 ↓ -38.5%	\$749 ↑ 12.4%	26 ↓ -34.4%	\$3,261,250 ↑ 25.7%	↑ 41.2%
Mercerdale	6 ↑ 20.0%	\$601 ↑ 18.6%	55 ↑ 474.7%	\$1,900,000 ↑ 22.5%	↑ 99.1%
Mercerwood	4 ↑ 33.3%	\$598 ↑ 37.9%	12 ↑ 146.4%	\$1,647,500 ↑ 33.5%	↑ 39.1%
Mid-Island	16 ↓ -15.8%	\$554 ↓ -6.8%	75 ↑ 259.8%	\$1,300,000 ↓ -30.5%	↑ 55.0%
Eastside	9 ↓ -10.0%	\$549 ↑ 10.7%	50 ↑ 213.8%	\$1,848,000 ↑ 17.4%	↑ 66.5%
MI Estates	2 ↔ 0.0%	\$489 ↓ -18.2%	20 ↑ 344.4%	\$1,606,250 ↓ -2.0%	↑ 48.5%
The Lakes	3 ↑ 200.0%	\$577 ↓ -4.4%	13 ↑ 111.1%	\$2,180,000 ↑ 1.4%	↑ 50.8%
Southend	20 ↑ 25.0%	\$624 ↑ 3.8%	33 ↑ 42.6%	\$1,800,000 ↑ 6.0%	↑ 52.5%
ALL ISLAND	101 ↑ 6.3%	\$624 ↑ 4.3%	57 ↑ 98.3%	\$1,800,000 ↑ 8.3%	↑ 56.7%

Percent changes are year-over-year, excepting the five-year price trend

ONE YEAR TREND

quarter	# sold	avg. \$ per sq ft	avg. days to sell	median sale price	average sale price
Q2 2019	101 ↑ 80.4%	\$624 ↑ 10.8%	57 ↓ -1.9%	\$1,800,000 ↑ 17.6%	\$2,154,505 ↑ 19.8%
Q1 2019	56 ↔ 0.0%	\$563 ↓ -15.7%	58 ↑ 0.1%	\$1,530,750 ↓ -10.9%	\$1,797,813 ↓ -25.2%
Q4 2018	56 ↓ -24.3%	\$668 ↑ 13.9%	58 ↑ 141.7%	\$1,718,000 ↓ -1.7%	\$2,402,373 ↑ 25.5%
Q3 2018	74 ↓ -22.1%	\$586 ↓ -2.0%	24 ↓ -16.4%	\$1,747,500 ↑ 5.1%	\$1,913,973 ↓ -6.8%
Q2 2018	95 ↑ 63.8%	\$598 ↑ 2.6%	29 ↓ -35.9%	\$1,662,000 ↑ 6.5%	\$2,053,504 ↑ 6.2%

Percent changes are quarter-over-quarter

MEDIAN SALE PRICE TREND



Q2 2019

*mercero
island sale
prices rose*

8.3%

YEAR-OVER-YEAR

TO A MEDIAN OF
\$1,800,000

**ON AVERAGE,
HOUSES SOLD IN**

57 DAYS

THERE WERE

21%

*more homes
for sale than
in Q2 2018*

*the average
house
sold
for*

\$624
PER SQ. FOOT

4.3%
*from Q2
2018*

Q2 2019

market review

Mercer Island's Median Sale Price rallied back up in Q2 to \$1.8 million after lower than typical sales drove it down to \$1.53 million in Q1. Eight waterfront sales contributed to the overall increase, as did the total sales velocity of 101 homes sold in Q2—the highest number of sales than in any of the preceding eight quarters.

Changes in the home lending environment drove down mortgage interest rates in Q2 to their lowest levels in years, giving buyers more buying power for their money and stimulating demand for available homes on the market.

As stated in earlier reports, the market has much to offer buyers and sellers this year. We believe those looking to make a move in the next few years should do so this year when they can still secure incredibly affordable mortgage financing. Today's buyers should be prepared to stay in their home at least five years. Home sellers moving to lower cost regions may also benefit from selling now. We know that every situation is unique, and we are here to help you evaluate your personal real estate holdings and purchase strategy.



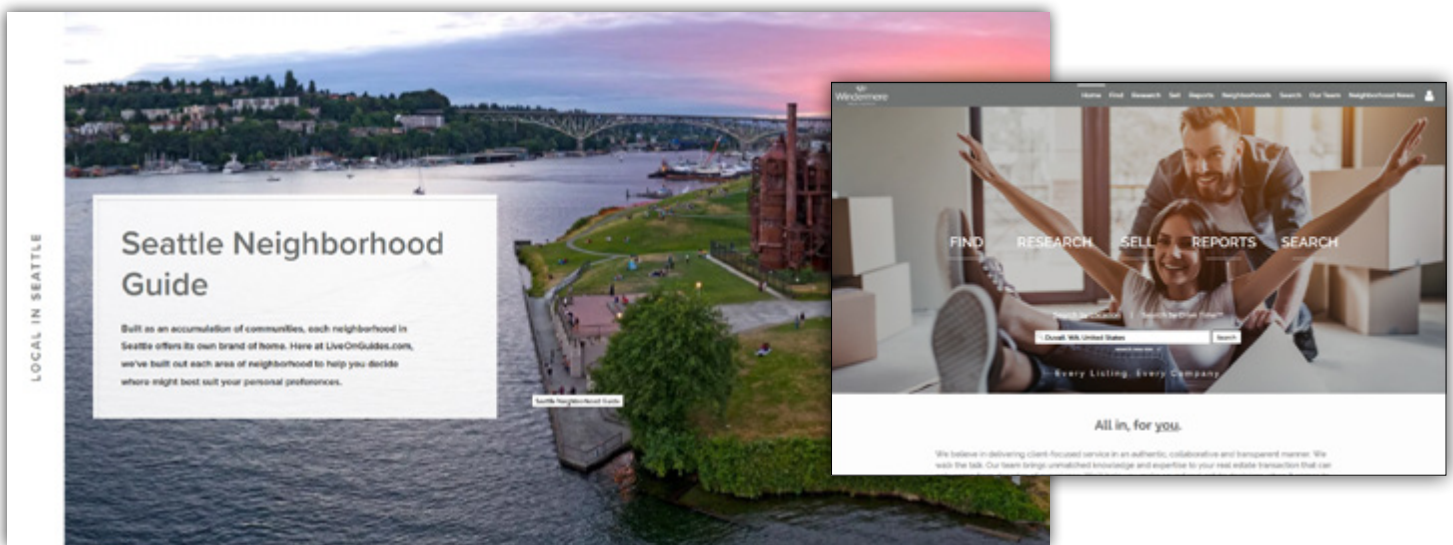
A savvy way to search **HOMES & STATS ONLINE**



Looking for real-time information on today's real estate market? If so, your search is over!

We publish weekly residential and waterfront reports, along with monthly and quarterly overviews, to **LocalinSeattle.com**, providing a summary analysis of what's happening each week in 18 different residential and condo micro-markets throughout Seattle, Mercer Island and the Eastside.

In addition to statistical data, you'll find resources for researching homes and neighborhoods, community profiles, maps, links and school data. And, you can search for every property listed for sale—by any real estate company on **WindermereMI.com**.



Windermere **MERCER ISLAND**

We earn the trust and loyalty of our brokers and clients by doing real estate exceptionally well. The leader in our market, we deliver client-focused service in an authentic, collaborative and transparent manner and with the unmatched knowledge and expertise that comes from decades of experience.

Centrally located on Mercer Island, our team of Realtors® serve Seattle, Mercer Island, and greater Eastside. Our neighborhood and community engagement goes beyond being avid supporters of Island and regional organizations and events—we are active neighbors and volunteers who enjoy making a difference in our world.

