

By Transactions

2018 Market Share

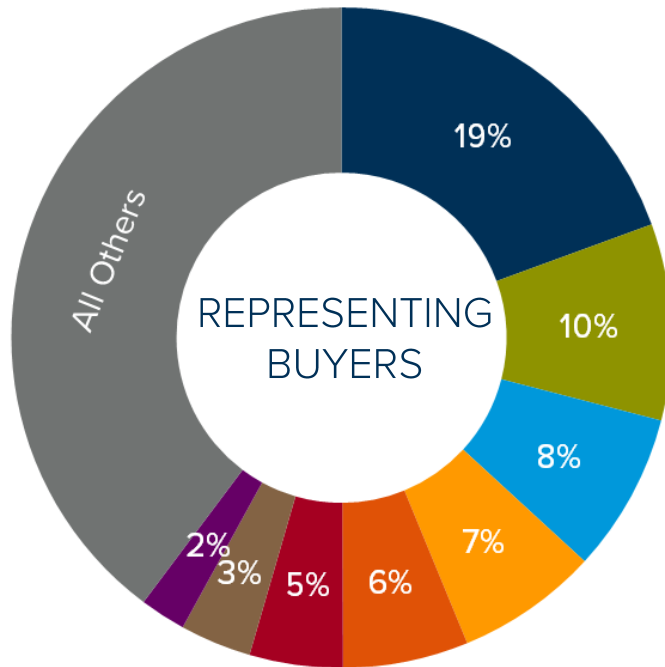
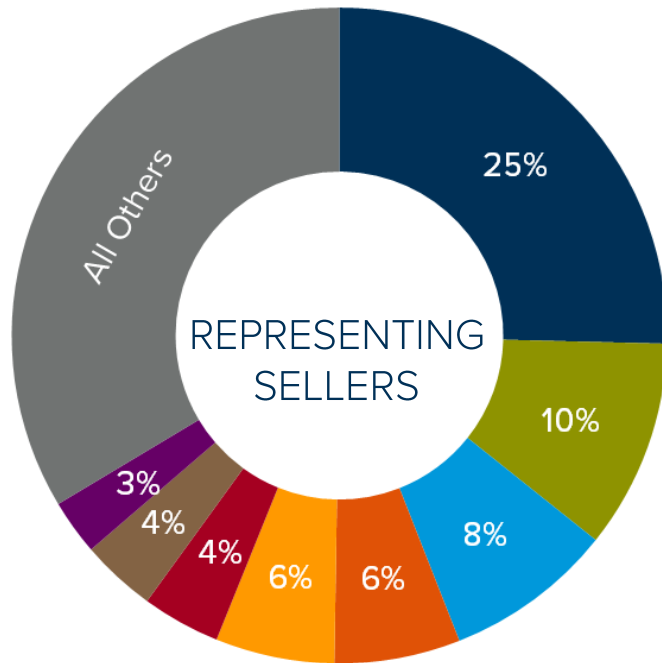


EASTSIDE: Areas 500-600

Bellevue, Bothell, Duvall, Kenmore, Kirkland, Mercer Island, Newcastle, North Bend, Redmond, Sammamish, Woodinville, and surrounding neighborhoods.

KEY

- Windermere Real Estate
- John L. Scott
- Coldwell Banker
- RE/MAX
- Keller Williams
- Redfin Corp.
- Compass Washington
- Sothebys International Realty
- All other companies with less than 2% market share in buyers or sellers or both.



Graphs were created by Windermere using NWMLS data and TrendGraphix, but information was not verified or published by NWMLS. Data reflects all new and resale single-family residences and condominiums sold from 1/1/2018–12/31/2018 in areas 500, 510, 520, 530, 540, 550, 560, & 600.

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2018 MARKET SHARE BY COMPANY

AREA 500 - 600

Residential and Condominium

	REPRESENTING SELLERS	2018 # OF SALES	2018 % OF MARKET
1	Windermere Real Estate	2,551	25.40%
2	John L. Scott	1,036	10.31%
3	Coldwell Banker	836	8.32%
4	RE/MAX	624	6.21%
5	Keller Williams	590	5.87%
6	Redfin Corp	388	3.86%
7	Compass Washington	372	3.70%
8	Sothebys International Realty	274	2.73%
9	The Cascade Team	218	2.17%
10	Pulte Homes of Washington	207	2.06%
11	Cascadian King Company LLC	179	1.78%
12	Skyline	164	1.63%
13	Sterling Johnston Real Estate	115	1.14%
14	Quadrant Real Estate	110	1.10%
15T	The Agency Northwest	100	1.00%
15T	RSVP Real Estate	100	1.00%
	All Others	2,180	21.70%
	TOTALS	10,044	100.00%

	REPRESENTING BUYERS	2018 # OF SALES	2018 % OF MARKET
1	Windermere Real Estate	1,950	19.41%
2	John L. Scott	965	9.61%
3	Coldwell Banker	783	7.80%
4	Keller Williams	698	6.95%
5	RE/MAX	617	6.14%
6	Skyline	588	5.85%
7	Redfin Corp	459	4.57%
8	Compass Washington	350	3.48%
9	Sothebys International Realty	226	2.25%
10	Agency One	209	2.08%
11	The Agency Northwest	152	1.51%
12T	RSVP Real Estate	146	1.45%
12T	Flyhomes	146	1.45%
14	Best Choice Realty	131	1.30%
15	Sterling Johnston Real Estate	119	1.18%
	All Others	2,505	24.94%
	TOTALS	10,044	100.00%

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