

# THE RIGHT TOOLS TO FIND THE RIGHT HOME

Buying a home is one of the largest financial transactions you will make...and one of the most emotional. There's a lot on the line. I get that. Here's a quick overview of the process and how a knowledgeable broker, such as myself, can help you navigate through each step with confidence.

## PREPARATION

### SECURE FINANCING

*CHOOSE lender and loan options*

*IDENTIFY down payment & monthly payment options*

*OBTAIN pre-approval & closing cost estimate*



### MARKET RESEARCH

*Cities, neighborhoods, schools, parks & amenities*

*Neighborhood sales, data & appreciation rates*

*Desired home styles, floor plans, size & features*

## HOME SEARCH



When you're ready, we'll scour the market to make sure you don't miss anything.

- BROKER—NWMLS
- BUYER—ONLINE
- OFF-MARKET

My knowledge of the market, active search process and off-market connections give you an advantage in a competitive marketplace.

## DUE DILIGENCE



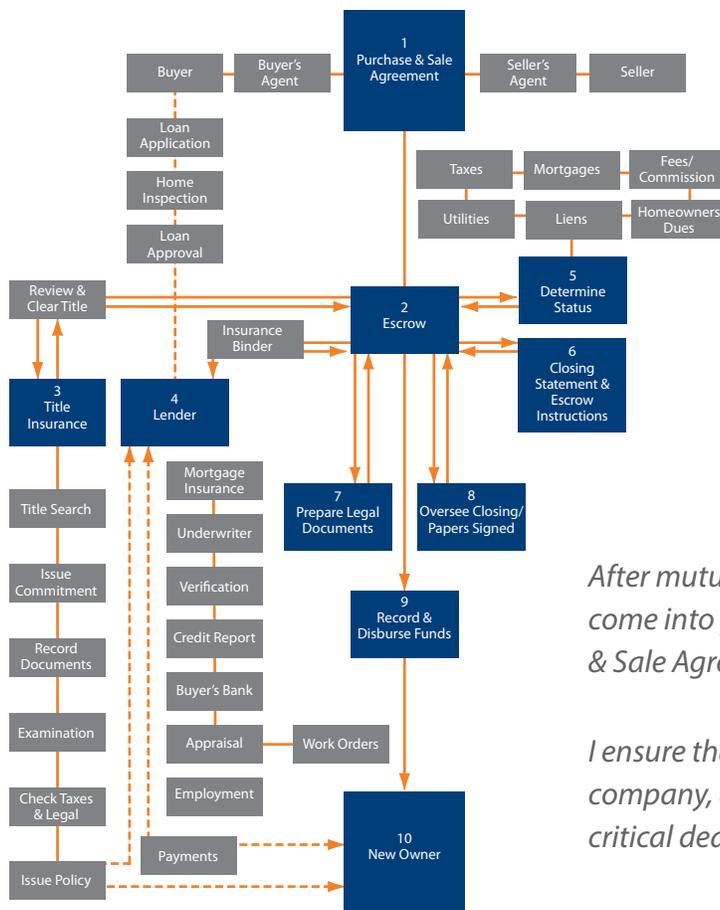
When homes of interest pop up, I'll coordinate showings, provide resources, and give you my expert opinion.

- Research & verification
- Pre-inspections & estimates
- Price evaluation & offer guidance
- Recommendations & referrals

# WISE & EFFECTIVE OFFER STRATEGIES

No two homes, buyers, or sellers are the same; every offer you write should be tailored to the situation. I will make sure you understand the legal implications and trade-offs and help develop the best strategy for you.

- Position your offer to effectively compete in a multiple offer situation
- Guide you through the negotiation
- Explain your contractual rights and options



*After mutual acceptance, many service providers come into play to fulfill the terms of the Purchase & Sale Agreement.*

*I ensure that you, the buyer's agent, lender, title company, and escrow are in sync and meeting critical deadlines.*

Finding the right home in the perfect neighborhood and at a cost that is within your budget is no small task. That's where I come in. Contact me to set up a complimentary consultation regarding your home purchase and see how I can put the power of Windermere to work for you.