THE RIGHT TOOLS TO

FIND THE RIGHT HOME

Windermere REAL ESTATE

Buying a home is one of the largest financial transactions you will make…and one of the most emotional. There's a lot on the line. We get that. Here's a quick overview of the process and how a knowledgeable broker can help you navigate through each step with confidence.

PREPARATION

SECURE FINANCING

CHOOSE lender and loan options

IDENTIFY down payment & monthly payment options

OBTAIN pre-approval & closing cost estimate

MARKET RESEARCH

Cities, neighborhoods, schools, parks & amenities

Neighborhood sales, data & appreciation rates

Desired home styles, floor plans, size & features

HOME SEARCH

When you're ready, we'll scour the market to make sure you don't miss anything.

- BROKER—NWMLS
- BUYER—ONLINE
- OFF-MARKET

Our knowledge of the market, active search process and off-market connections give you an advantage in a competitive marketplace.

DUE DILIGENCE

When homes of interest pop up, We'll coordinate showings, provide resources, and give you our expert opinion.

- Research & verification
- Pre-inspections & estimates
- Price evaluation & offer guidance
- Recommendations & referrals

WISE & EFFECTIVE

OFFER STRATEGIES

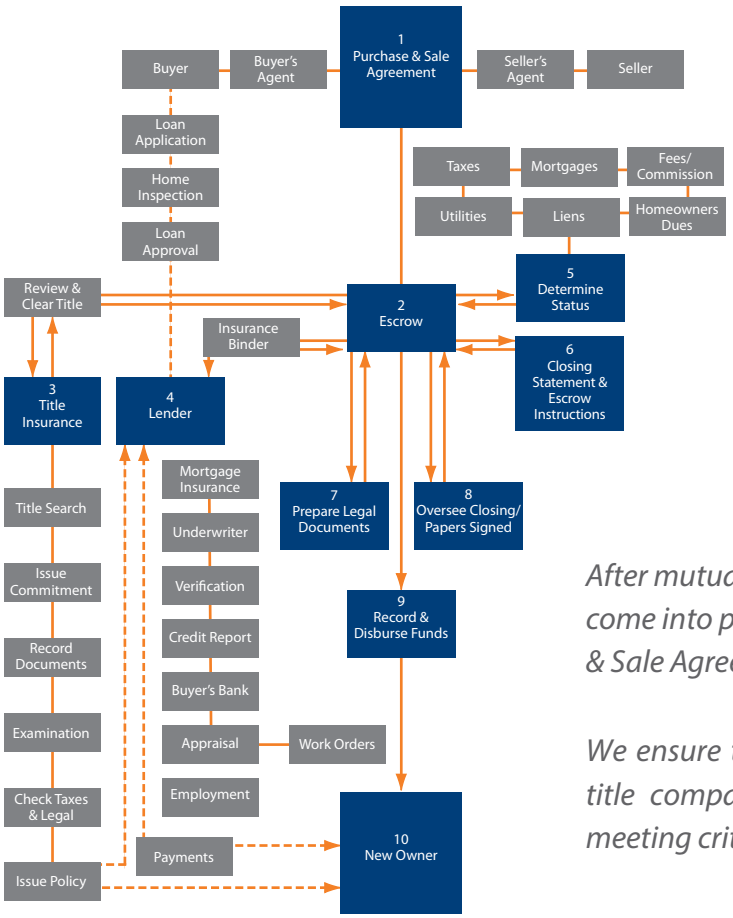
Windermere REAL ESTATE

NEGOTIATION

No two homes, buyers, or sellers are the same; every offer you write should be tailored to the situation. We will make sure you understand the legal implications and trade-offs and help develop the best strategy for you.

- Position your offer to effectively compete in a multiple offer situation
- Guide you through the negotiation
- Explain your contractual rights and options

COORDINATING THE CLOSING



After mutual acceptance, many service providers come into play to fulfill the terms of the Purchase & Sale Agreement.

We ensure that you, the seller's agent, lender, title company, and escrow are in sync and meeting critical deadlines.

Finding the right home in the perfect neighborhood and at a cost that is within your budget is no small task. That's where we come in. Contact us to set up a complimentary consultation regarding your home purchase and see how we can put the power of Windermere to work for you.

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